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Melbourne, 17 May 2011

Jetstar launches even lower fares - Only pay for what you want!

Low fares leader Jetstar has launched new, simple fare options that give customers more choice, flexibility and lower fares.

Now customers start with our economy Starter fare (replacing JetSaver Light, JetSaver, JetFlex and JetPlus) then personalise their experience from an expanded range of options.

One of the exciting new choices is Qantas Frequent Flyer points, now accessible on all fare bundles.

Business (replacing StarClass) fares are available on long haul (A330) services. Both fares give customers:

- More flexibility: The ability to customise Jetstar fares to suit individual needs, including customised baggage allowance for each passenger on each leg of their journey on the one booking;
- Added choice: Customers can select only the things they want. They can continue to choose our lowest fare, a la carte options or select new prepackage value bundles;
- Lower fares: By unbundling Jetstar offers customers even lower fares, backed by the Jetstar 'Price Beat Guarantee'***.

Jetstar Group CEO Bruce Buchanan said: "Jetstar continues to lead the industry across the Asia Pacific region by introducing simple, flexible products that provide the lowest fares and greater choice so customers can tailor their travel options to suit their needs. This is all underpinned by our 'Price Beat Guarantee'***.""You can choose almost everything but the seat colour," Mr Buchanan said. "These new options give customers complete control over their travel experience with Jetstar starting with the lowest fares. "Our new fares and options give Jetstar the ability to tailor our offering in each of our international markets." Under the Jetstar Price Beat Guarantee***, Jetstar will beat any competitor by 10 per cent. (***Conditions apply).

NEW 'STARTER' FARES AT JETSTAR

Starter fares include the seat and 10kg of carry-on baggage.

Starter fares have a range of options including customised baggage allowances, with an option to select specific baggage limits for each passenger on each leg while keeping it all on one booking. Once customers have purchased a Starter fare, they can buy a Plus or Max bundle option to add to their fare. Plus incorporates Qantas Frequent Flyer points and Status credits (on eligible flights), free standard seat selection and a waiver of change fees. In addition to the Plus bundle benefits, Max goes one step further to also incorporate upfront and/or extra leg room seating and refundability. Jetstar customers, who've previously chosen JetFlex, will see similar benefits in the Max option with the Starter fare.

BUSINESS – FLYING JETSTAR LONG-HAUL INTERNATIONAL (A330 SERVICES)

Jetstar's new Business Max fares will replace our StarClass (Business) fares. Customers will have the option to select an even lower Business fare by removing certain benefits (such as Qantas Frequent Flyer points and Status credits). Customers travelling on Business will enjoy all the in-flight benefits, including an extraroomy all leather seat in a Business class cabin, two x 10kg cabin bags, 30kgs checked baggage allowance with options for greater excess baggage limits, all meals and beverages, in-flight entertainment and a comfort pack. Customers choosing Business now have the option to earn Qantas FrequentFlyer points and Status credits at Qantas business rates (on eligible flights), Lounge access and refundability by purchasing a Business Max option. Business customers now have greater choices in the way they travel and an enhanced in-flight experience:

- New food and beverage service, with in-flight meal redesign and a food matched wine list;
- Improved in-flight service, and
- Access to a lower every day Business fare

JETSTAR AND QANTAS FREQUENT FLYER

Customers travelling with Jetstar will have more opportunity to earn Qantas Frequent Flyer points and Status credits accessible on all bundled fares. Qantas Frequent Flyers travelling with Jetstar on Starter fare with a Plus or Max bundle and a Business fare with a Business Max bundle can earn Qantas Frequent Flyer points and Status credits*, at the equivalent level as flying on Qantas. (*Terms and Conditions apply).

"For example, a customer travelling on a one-way Starter fare for $59 between

Melbourne and Sydney, can also now access a Qantas Frequent Flyer offering on this Jetstar flight by purchasing the Starter Plus bundle for a combined total of $84. This selection provides the customer with free standard seat selection, no change fees and earns Qantas Frequent Flyer points at the equivalent level as flying Qantas*" MrBuchanan said.

To celebrate the expanded Qantas Frequent Flyer offering, the first 1,000 Qantas

Frequent Flyer members to book an eligible Jetstar Starter Plus, Starter Max or Business

Max will earn double Qantas Frequent Flyer points** (Terms and conditions apply). This commences at 11am (Australian Eastern Standard Time), Tuesday 17 May 2011.

JETSTAR.COM – INCREASED FUNCTIONALITY AND SIMPLICITY

With an ongoing commitment to global best practice in customer service, Jetstar

launched a new-look website. Based on customer feedback and extensive research

the changes make it even easier to book on Jetstar.com.

To see Jetstar's new fare options and to book your next holiday, visit Jetstar.com.

Jetstar's latest news subscribe to media Twitter account: www.twitter.com/JetstarNews

* Qantas Frequent Flyer members earn Status credits flying Jetstar You must be a member of the Qantas Frequent Flyer program to earn points. A joining fee may apply. Membership and points are subject to the Qantas Frequent Flyer program terms and conditions, available at qantas.com. Qantas Frequent Flyer points and Status credits can not be earned on Jetstar Pacific flights.Qantas Frequent Flyer members travelling Jetstar on a Starter fare with a Plus bundle earn Status credits at a discount economy rate. Qantas Frequent Flyer members travelling Jetstar on a Starter fare with a Max bundle earn Status credits at an economy rate. Qantas Frequent Flyer members travelling Jetstar on a Business fare with a Max bundle earn Status credits at a business rate.

**Jetstar and Qantas Frequent Flyer double points promotion terms and conditions. Double points offer available for the first 1,000 Qantas Frequent Flyer members booked on an eligible Jetstar Starter Plus, Starter Max fare or Business Max fare from 11am on 17 May 2011. The offer is available until the first 1,000 eligible seats have been booked or until 23.59pm on 24 May 2011 (whichever is earlier). Bookings must be for travel between 17 May and 17 December 2011Eligible flights are flights operated by Jetstar Airways, Jetstar Asia or Valuair with a 'JQ', '3K' or 'VF' flight number. Excludes Jetstar Pacific (BL). If multiple passengers on one itinerary are Qantas Frequent Flyer members, all Qantas Frequent Flyer members may earn double points provided each member's Qantas Frequent Flyer number has been entered in the booking at the time of booking. You must be a member of the Qantas Frequent Flyer program to earn points. A joining fee may apply. Membership and points are subject to the Qantas Frequent Flyer program terms and conditions Qantas Frequent Flyer points and Status credits may take up to six weeks after completion of your travel to be credited to your Qantas Frequent Flyer account. This offer cannot be combined with any other extra points offer and points are not earned on Classic Flight Award bookings. Points will not be awarded for cancelled bookings. Jetstar reserves the right to extend the promotional period at their discretion. All travel is subject to the Jetstar Conditions of Carriage. Before you book your international flight, and before you travel, check current Australian Government travel advisories at www.smartraveller.gov.au.

*** Conditions apply, for more information on the Jetstar Price Beat Guarantee, visit Jetstar.com.

About Jetstar

About Jetstar Group

Jetstar first took to the skies in 2004 and has since flown more than 350 million customers across an extensive international and domestic network. The Jetstar Group is made up of Jetstar Airways (subsidiary of the Qantas Group) in Australia and New Zealand, Jetstar Asia in Singapore, and Jetstar Japan in Japan. A leading low-fares airline, Jetstar is committed to offering everyday low fares to enable more people to fly to more places, more often. As one of Asia Pacific's fastest-growing airline brands, Jetstar was voted Best Low-Cost Airline in Asia Pacific in 2021 and was recognized for its excellent flight safety records and services when listed on the "2022 World's Top 10 LCC" released by Airline Ratings.

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